

# Access the Opportunities

Providing investors access to opportunities that will strengthen their portfolios is VanEck's guiding principle. Through forward-looking, intelligently designed active and passive solutions, we offer value-added exposures to emerging industries, asset classes and markets as well as differentiated approaches to traditional strategies.

## Global Presence

Headquartered in New York with offices and local product offerings spanning Europe, Australia, Asia and Latin America.

**64**

Investment Professionals

**24**

Years Average Portfolio Manager Experience

## \$89.5B Total Firm AUM

as of December 31, 2023

**\$41.4B**

U.S. and International Equity

**\$20.0B**

Gold and Precious Metals

**\$13.0B**

U.S. and International Fixed Income

**\$8.0B**

Natural Resources and Commodities

**\$4.0B**

Emerging Markets Fixed Income

**\$2.0B**

Emerging Markets Equity

**\$0.9B**

Digital Assets

**\$0.2B**

Asset Allocation

## Empowering Investors with Impactful Opportunities Since 1955

At VanEck, we think beyond the financial markets to identify the trends—including economic, technological, political and social—that we believe will fuel investable opportunities. VanEck was one of the first U.S. asset managers to offer investors access to international markets and recognized early the transformative potential of gold investing, emerging markets, ETFs and digital assets. We offer our clients access to our market-tested portfolio management teams. In all environments, we believe in putting our clients' interests first.

**1955**

Post WWII recovery creates opportunities with international companies in Europe and Asia

**1968**

In anticipation of inflation, concentrated investment in gold

**1993**

Prominence of China puts focus on rising influence of emerging markets

**2006**

Investor desire for liquidity, diversification, efficiency leads to ETF industry expansion

**2012**

Launch wide moat equity strategy focused on companies with sustainable competitive advantages

**2017**

Identify the disruptive potential of bitcoin and digital assets on financial services and beyond

Data as of December 31, 2023.

At our core lies an emphasis on product development and offering solutions that meet the objectives of a wide-variety of investors. Our strategies are currently available across a number of investment vehicles and, in many cases, we work directly with institutional clients to tailor our solutions to meet their individual needs and requirements.

## Strategies Available in Various Investment Vehicles

	Emerging Markets Equity	Emerging Markets Fixed Income	Commodity/Natural Resources	Gold/Precious Metals	Strategic Equity	Asset Allocation	U.S. / Global Fixed Income	Sustainable Investing	Digital Assets
U. S. ETF	■	■	■	■	■	■	■	■	■
U.S. Mutual Fund	■	■	■	■	■			■	
U.S. Insurance Trusts	■	■	■	■					
UCITS Fund and ETF	■	■	■	■	■	■	■	■	■
Sub-Advisory Services	■		■	■					
Separate Account	■	■	■	■	■	■	■	■	■
Commingled Fund	■				■				
Private Fund		■							■
Model Delivery SMAs	■				■	■	■		

## VanEck Funds

VanEck's mutual funds are managed by investment teams with expertise in a number of specialized areas, such as natural resources, gold and precious metals, and emerging markets. Many of our portfolio managers and sector analysts have both financial, technical and direct industry backgrounds.

Active Equity Funds	Class	Ticker	Inception
Global Resources Fund	A	GHAAX	11.02.94
Morningstar Category: Natural Resources	C	GHACX	11.02.94
	I	GHAIX	05.01.06
	Y	GHAYX	04.30.10
International Investors Gold Fund	A	INIVX	02.10.56
Morningstar Category: Equity Precious Metals	C	IIGCX	10.03.03
	I	INIIX	10.02.06
	Y	INIYX	04.30.10
Emerging Markets Fund	A	GBFAX	12.20.92
Morningstar Category: Diversified Emerging Markets	C	EMRCX	10.03.03
	I	EMRIX	12.31.07
	Y	EMRYX	04.30.10
	Z	EMRZX	09.16.19

Equity	Class	Ticker	Inception
VanEck Morningstar Wide Moat Fund	I	MWMIX	11.06.17
Morningstar Category: Large Blend	Z	MWMZX	11.06.17
Environmental Sustainability Fund	A	ENVAX	07.13.21
Morningstar Category: Global Small/Mid Stock	I	ENVIX	07.13.21
	Y	ENVYX	07.13.21
Fixed Income	Class	Ticker	Inception
Emerging Markets Bond Fund	A	EMBAX	07.09.12
Morningstar Category: Emerging Markets Bond	I	EMBUX	07.09.12
	Y	EMBYX	07.09.12
Commodity	Class	Ticker	Inception
CM Commodity Index Fund	A	CMCAX	12.31.10
Morningstar Category: Commodities Broad Basket	I	COMIX	12.31.10
	Y	CMCYX	12.31.10

## VanEck ETFs

VanEck's ETF business is driven by market selection and index construction based on investability, liquidity, diversity and transparency.

- ETFs launched in 2006 with U.S.'s first gold mining ETF
- Today, our ETF offerings provide flexibility and access to global equity, fixed income, commodities/natural resources and digital asset markets

Natural Resources ETFs	Ticker	Inception
Agribusiness	MOO	08.31.07
Future of Food	YUMY	11.30.21
Gold Miners	GDX	05.16.06
Green Metals	GMET	11.09.21
Junior Gold Miners	GDXJ	11.10.09
Low Carbon Energy	SMOG	05.03.07
Natural Resources	HAP	08.29.08
Oil Refiners	CRAK	08.18.15
Oil Services	OIH	12.20.11
Rare Earth/Strategic Metals	REMX	10.27.10
Steel	SLX	10.10.06
Uranium+Nuclear Energy	NLR	08.13.07

Country/Regional ETFs	Ticker	Inception
Africa Index	AFK	07.10.08
Brazil Small-Cap	BRF	05.12.09
ChiNext	CNXT	07.23.14
Digital India	DGIN	02.15.22
Egypt Index	EGPT	02.16.10
India Growth Leaders	GLIN	08.24.10
Indonesia Index	IDX	01.15.09
Israel	ISRA	06.25.13
Vietnam	VNM	08.11.09

Thematic ETFs	Ticker	Inception
Biotech	BBH	12.20.11
Environmental Services	EVX	10.10.06
Gaming	BJK	01.22.08
Green Infrastructure	RNEW	10.18.22
Office and Commercial REIT	DESK	09.19.23
Pharmaceutical	PPH	12.20.11
Retail	RTH	12.20.11
Robotics	IBOT	04.05.23
Semiconductor	SMH	12.20.11
Video Gaming and eSports	ESPO	10.16.18

Strategic Equity ETFs	Ticker	Inception
Long/Flat Trend	LFEQ	10.04.17
Morningstar ESG Moat	MOTE	10.05.21
Morningstar Global Wide Moat	MOTG	10.30.18
Morningstar International Moat	MOTI	07.13.15
Morningstar SMID Moat	SMOT	10.04.22
Morningstar Wide Moat	MOAT	04.24.12
Social Sentiment	BUZZ	03.02.21

Income ETFs	Ticker	Inception
<b>Corporate Bond</b>		
Fallen Angel High Yield Bond	ANGL	04.10.12
Moody's Analytics BBB Corporate Bond	MBBB	12.01.20
Moody's Analytics IG Corporate Bond	MIG	12.01.20
<b>Equity Income</b>		
Durable High Dividend	DURA	10.30.18
Energy Income	EINC	03.12.12
Mortgage REIT Income	MORT	08.16.11
Preferred Securities ex Financials	PFXF	07.16.12
<b>Floating Rate</b>		
BDC Income	BIZD	02.11.13
CLO	CLOI	06.21.22
IG Floating Rate	FLTR	04.25.11
<b>International Bond</b>		
China Bond	CBON	11.10.14
Emerging Markets High Yield Bond	HYEM	05.08.12
Green Bond	GRNB	03.03.17
International High Yield Bond	IHY	04.02.12
J.P. Morgan EM Local Currency Bond	EMLC	07.22.10
<b>Multi-Asset Income</b>		
Dynamic High Income	INC	11.01.22
<b>Municipal Income</b>		
CEF Muni Income	XMPT	07.12.11
High Yield Muni	HYD	02.04.09
HIP Sustainable Muni	SMI	09.08.21
Intermediate Muni	ITM	12.04.07
Long Muni	MLN	01.02.08
Short High Yield Muni	SHYD	01.13.14
Short Muni	SMB	02.22.08

Alternative ETFs	Ticker	Inception
CMCI Commodity Strategy	CMCI	08.21.23
Commodity Strategy	PIT	12.20.22
Inflation Allocation	RAAX	04.09.18
VanEck Merk Gold Trust <sup>1</sup>	OUNZ	05.16.14

Digital Assets ETFs	Ticker	Inception
Bitcoin Trust	HODL	01.04.24
Digital Transformation	DAPP	04.12.21
Ethereum Strategy	EFUT	10.02.23

# Recent Awards

## 2023

### with.Intelligence

Asset Manager Podcast of the Year

Newcomer Fixed Income ETF of the Year (CLOI)

### Investors Business Daily

Best Mutual Funds Awards  
2023: International Bond Funds (EMBUX)

### ETF Express US Awards

Best Commodity ETF Issuer (\$100m-\$1bn)

Best Mixed-Allocation ETF issuer (\$1bn+)

Best Crypto Linked ETF Issuer

## 2022

### ETF Express US Awards

Best Thematic ETF Issuer (\$1bn+)

### WM Industry Awards

Thought Leadership Product  
Enhancement Digital Asset Fund  
Expansion - VanEck

## 2021

### Fund Intelligence

Smart-beta ETF of the Year (MOAT®)

Asset Manager Podcast of the Year - Trends with Benefits

## 2020

### Fund Intelligence

ETF Provider of the Year

ESG/Impact ETF of the Year (GRNB)

Thematic ETF of the Year (ESPO)



**“Don’t settle for the conventional.  
Dare to be different.”**

CEO Jan van Eck

**VanEck Bitcoin Trust (“HODL”) and VanEck Merk Gold Trust (“OUNZ”): This material must be preceded or accompanied by a prospectus (visit for [HODL](#)), (visit for [OUNZ](#)). Before investing, you should carefully consider the Trusts’ investment objectives, risks, charges and expenses. Please read the prospectuses carefully before you invest.**

A Trust is not an investment company registered under the Investment Company Act of 1940 (“1940 Act”) or a commodity pool for the purposes of the Commodity Exchange Act (“CEA”). Shares of the a Trust are not subject to the same regulatory requirements as mutual funds. As a result, shareholders of a Trust do not have the protections associated with ownership of shares in an investment company registered under the 1940 Act or the protections afforded by the CEA.

The Sponsor for HODL is VanEck Digital Assets, LLC. The Sponsor for OUNZ is Merk Investments, LLC. The Marketing Agent for HODL and OUNZ is Van Eck Securities Corporation.

The principal risks of investing in VanEck ETFs and mutual funds include, but are not limited to, sector, market, economic, political, foreign currency, world event, index tracking, active management, social media analytics, derivatives, blockchain, commodities and non-diversification risks, as well as fluctuations in net asset value and the risks associated with investing in less developed capital markets. VanEck ETFs may also be subject to authorized participant concentration, no guarantee of active trading market, trading issues, passive management, fund shares trading, premium/discount risk and liquidity of fund shares risks. VanEck ETFs or mutual funds may loan their securities, which may subject them to additional credit and counterparty risk. ETFs or mutual funds that invest in high-yield securities are subject to subject to risks associated with investing in high-yield securities; which include a greater risk of loss of income and principal than funds holding higher-rated securities; concentration risk; credit risk; hedging risk; interest rate risk; and short sale risk. ETFs or mutual funds that invest in companies with small capitalizations are subject to elevated risks, which include, among others, greater volatility, lower trading volume and less liquidity than larger companies. **Please see the prospectus of each Fund for more complete information regarding each Fund’s specific risks.**

**Investing involves substantial risk and high volatility, including possible loss of principal. An investor should consider the investment objective, risks, charges and expenses of VanEck Funds and VanEck ETFs carefully before investing. To obtain a prospectus and summary prospectus, which contains this and other information, call 800.826.2333 or visit [vaneck.com](#). Please read the [prospectus and summary prospectus](#) carefully before investing.**

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CORPRO (12.2023)

Exchange-Traded Funds  
Mutual Funds  
Institutional Funds  
Model Delivery  
Separately Managed Accounts  
UCITS Funds  
UCITS Exchange-Traded Funds